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#### Angie and Tom Geary,

Founders/Owners/Operators 106 Woodland Trail,

Wakefield, Rhode Island 02879

401-789-0645 Phone, 401-783-4618 Fax

View our website for more info





## BEDROCK TREE FARM

## FIR NEEDLE

**PRODUCTS** 



#### **DOUGLAS FIR** with new spring growth.



The Douglas Fir Needles lend the grapefruit scent to the mix while the Canaan Fir Needles have a potent tangerine scent.



CANAAN FIR (Balsam/Fraser Hybrid)

#### **CONCOLOR FIR (White Fir)**



The scent of the Concolor Fir needles is a very potent lemongrass scent and the Fraser Fir Needles add the apple note.

We harvest the clippings, dry, grind and blend them into all of our products for that amazing natural true scent.



FRASER FIR

Bedrock Tree Farm fir needle products were developed out of our desire to find a use for the endless fir needle branches that are sheared to the ground and left to turn to mulch. We felt such incredibly healthy, succulent needles could be recycled and used for our benefit and enjoyment year round.

BINGO!

Soaps, Candles, Salt Scrub and more.



Relaxing Aromatherapy Candles
Wonderfully Exfoliating Soaps and Scrub

#### HOW IT ALL STARTED...





Back in 1996, after the North Cape oil spill, Tom and Angie Geary, the husband & wife duo behind Wakefield's Bedrock Farm, planted Christmas trees across 12 acres. Tom, a full-time lobsterman, thought the trees would help supplement the family's income: "For my first 10 years, lobstering had been great. It was a really healthy, rewarding way to make a living, but since 1996, inshore lobstering has dramatically changed for the worse." So the trees became Tom's next project.

The initial costs for opening the tree farm were excessive, to say the least. "It's all cash out of pocket," Tom said. "You don't go to a bank and say, 'I want to plant Christmas trees." More challenging still was the work, which required Tom to clear the land, plant the trees, care for them, shape them and then replant them, each consecutive year. "It's basically a full-time job with part-time pay."

All that work eventually caught up with Tom, who some years ago took a break from replanting Christmas trees. This lapse of not replanting trees for a few years led to their current limited supply of trees over 6-feet tall. On top of that, "Sandy hit in the late fall of last year, giving us a really heavy dose of salty air and a major hard winter and a wet spring," Tom said, which "combined with, right now, what I consider to be extreme drought. It kind of gave us a good kick in the [rear]." According to Tom, though, this is the last year in which Bedrock Farm has to "downplay" their Christmas trees, as that lapse ends after this coming winter season.

For other tree farms, this kind of gap in ability to produce trees would be devastating, but for Bedrock Farm, their award-winning fir needle candles keep the customers coming back.

"People used to call us up and say their tree lost its scent. Some trees have a lot of scent and some don't, it's the nature of the tree. So I told them to scratch the branches or knick the bark. Get the sap flowing, that's where the scent comes from. Finally, I told people, just buy a scented fir needle candle."

## **Bedrock Tree Farm**

The Scent of the Season

by Dale Rappaneau Jr.



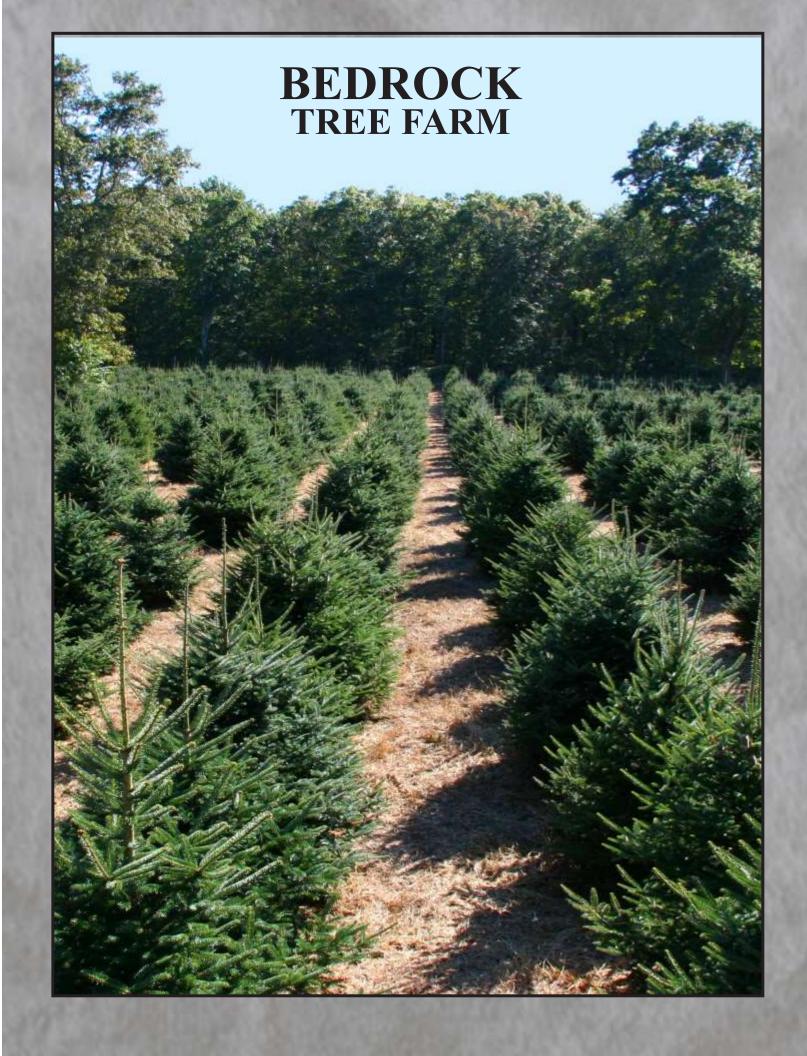
At first, Tom and Angie sold traditional Christmas tree candles made by other companies. The candles, Tom said, were okay, but nothing really extravagant or special, so they started thinking about alternatives.

"I'd come in from shearing and my arms would be covered in sap," he said. "I'd scrape my arms and get this ball of sap that smelled incredible, so we started experimenting using the actual sap in candles." After months of trying different things, Angie - "the key imagination involved," Tom said - came up with a process in which fir needles were ground to powder and then infused into a candle. "That's the most authentic thing we came up with," he said.

And most authentic it certainly is: Angle and Tom's fir needle candle won first place in the Best New Product category at the New England Made show. Now, it's sold in more than 275 stores across the New England region - "and it's growing daily," Tom said. "It was totally unexpected and a huge surprise." More importantly, the candle has become "the forefront of our business operations," he said, adding that the award "just started busting the doors down for us."

Bedrock Farm's candles also include a wooden wick something that Tom considers note-worthy in itself - and they have included the same award-winning fir needle process in other products, such as soaps.

Individuals interested in purchasing one of these amazing candles, or learning more about the creative individuals behind them, should visit BedrockTreeFarm.com.



## BEDROCK TREE FARM FIR NEEDLE PRODUCTS



Our candle products are made at our farm with all natural soy wax made in the USA. Soy wax is completely natural, clean burning and non-toxic, made from renewable resources which helps American farmers. The soy wax we use has no genetically modified markers present according to the manufacturers product data specification sheet. The added natural colors we use do not contain hazardous solvents or additives such as naphtha or naphthalene.

All our Body Care and Candle products contain fir needles freshly harvested at our Christmas Tree Farm along with our fir needle powder, pure essential oils, and a naturally derived fragrance combination we created here at Bedrock Tree Farm.

Our signature Fir Needle Base oil is in every scent combination for a unique-to-us product.

We are proud of our constant dedication to pure quality.

#### "THE" HOLIDAY CANDLE!



An award winning candle our authentic balsam fir needle candle is like no other on the market. It truly is the "tree in a jar."

We continue to win awards. So awesome. Thank you to all.











#### LIBBEY STATUS JARS—LSJ

All Libbey Status Jars have WOODEN WICKS



When you light our wooden wick, always use a lighter (not a match) and hold the flame at the base of the wick to get the wax started melting around the wood.

ALWAYS let candle burn long enough to get a pool of melted wax across the surface of the entire candle as shown above (approx. 1 hour). You should achieve this with every burn for best results and to

avoid tunneling (common waste of wax).

Before the next lighting gently scrape the top ridge of the wick with a wick dipper or non-flammable tool to remove the charred wood. In some cases if the flame isn't vigorous enough for you, remove a small amount of wax to allow more wood to be exposed and you will get that bigger flame.

We do not label around the column of the jar so that you can enjoy watching the wood flame. After each burn, you can wrap a damp paper towel around a tool and wipe the inside of the jar clean for a clear view of the next burn.

#### AWARD WINNING BEST SELLER

Libbey Fir Needle Natural Soy Candle with a Wooden Wick



#### LIBBEY NATURAL COUNTER DISPLAY STARTER PACK

This display set-up is a great way to introduce our authentic fir needle candle to your customers. It is an eye-catcher, simple, and won't break your budget to get started.

Display pictured above is the Fir Needle Natural option.

Below are Holiday and Summer Scent options. (Back stock not shown)

DP110 3-Tier Counter Display Dimensions w signboard 18h" x 15l" x 15w"



DP110LH295

- 3 LSJ21—21 oz.
- 6 LSJ12—12 oz.
- 6 LSJ8—8 oz.
- 6 LSJ275—2.75 oz.

VotiveMix 2 oz. ea. and MiniMix 1.25 oz. ea.

With each order you will receive double-sided shelf talker cards. These cards tell a brief version of our story and give tips on burning our candles successfully.



DP110LS295

#### FLOOR DISPLAY STARTER PACKS

#### All options for Display include DP102 FLOOR RACK

LSJ8—8 oz. Libbey—15

LSJ12—12 oz. Libbey—11

LSJ275—2.75 oz. Libbey—3

LSJ21—21 oz. Libbey—3

MJ125—1.25 oz. Mini—36

VHset12—1

Signage and Shelf Talkers

#### DP102LN473

ALL FIR NEEDLE NATURAL

#### DP102LH473

**HOLIDAY MIX** 

Fir Needle Natural, Green, and Burgundy only. Votives and Minis will contain all holiday scents listed below

#### **DP102LHPLUS**

#### THE HOLIDAY PLUS MIX

Fir Needle Natural, Green, Burgundy PLUS Bayberry, Cinnamon Rosemary, and Juniper

#### DP102LS473

#### AND THE SUMMER MIX

Lavender, Beach Rose, Shiso, Lemongrass, Juniper, and Honeysuckle

#### **DP102 Stand-alone 5-tier Floor Rack**

**Solid Wood Maine Made** 

Dimensions 13" x 12" x 49"

Bottom tier slides in and is not attached permanently. It extends out at the bottom an additional 3 inches.

This rack will be drop-shipped from Maine free of charge. Some assembly required.



#### POP UP DISPLAY SETS OF 12

BEDROCK

There is no extra charge for these display boxes. These are shipping boxes that double as POP Displays. MINI MASON JARS
MJ125
Set of 12
Mix and Match

**VOTIVES—VH** 

Set of 12

Mix and Match



BEDROCK

CANDLE TINS
CT2
Set of 12
Mix and Match

Our default Summer mix 12 count box consists of 2 each of the Beach Rose, Lavender, Shiso, Lemongrass, Juniper, and Honeysuckle.

When ordering, you can mix and match scents as desired.

Our default holiday mix 12 count box consists of 2 each of the Fir Needle Scent in Natural, Green, and Burgundy,
Bayberry,
Cinnamon Rosemary,
and Juniper.

When ordering, you can mix and match scents as desired.

#### FIR NEEDLE SCENT IN HOLIDAY COLORS.







FIR NEEDLE BURGUNDY

#### TUREEN JARS—TJ

All Tureen Jar Candles have lead-free, cotton braid with paper core wicks.



20 oz.,10 oz., and6 oz. tureens aretriple-wicked.3.5 oz. tureens aredouble-wicked.

On average you can expect to get 6-8 hours of burn time per net weight oz. of the candle. Burn all wicks every time.

For best results always trim cotton wicks to 1/4" and burn long enough to create a 1/4" deep melt pool all the way across the top of the candle each burn. Always light all wicks together.

## **MASON JARS-MJ**





The Mini Mason Jars are shipped in crushproof shipping/display boxes. Fold the lid flap and tuck in to back for nice display.

Order in multiples of 12 (you can mix scents)







This little 1.25 oz. jar has a big burn time. Every test result is 10 hours or longer.

#### CANDLE TINS—CT



16 and 8 oz. tins are triple wicked. 4 and 2 oz. tins are single-wicked. 16 oz. tins are stocked in the fir needle natural option only.

All tins except the 2 oz. have clear plastic window lids.



Metal cover single cotton wick. Candle Tins are shipped in crushproof shipping/display boxes.

Order in multiples of 12.

Mix and match scents.

#### GALVANIZED PAILS—P

Both 12 oz. and 3 oz. pails have wooden wicks. We place a clear dust cover on top and a warning to remove it before lighting on the back.



These pails will not rust even if left outdoors for years.

We make every effort to assure that the pails don't leak, however, it is wise to burn on a surface that is safe to assure no damage in case it does.



## LIBBEY TUMBLER-LT7

We added this glass tumbler to our line as a simple, economical option. It has a single cotton wick.

Tumbler measures
4" height x 2 3/4" top

2 1/2" bottom.

It holds approx. 7 oz.
of soy wax and
average burn time is
40-50 hours.





The sturdy molded plastic see-through cover snaps down inside the jar like an inverted cap.

#### 100% SOY WAX VOTIVES—2 oz.

Votives are hand poured in frosted votive glasses with a cotton wick. Each votive has a labeled clear dust cover.



Votives and Melts are shipped in crushproof 12-pack shipping/display boxes. Fold the lid flap and tuck in to back for nice POP display with signage.

Mix and match any scents Order in multiples of 12 only.



#### **SOY WAX CUBE MELTS—CMN (tarts)**



(6 cubes -Net Wt. 3.5 oz Total)



Cube Melts are sold in 12-count pack minimum in the FIR NEEDLE NATURAL option only. They come packed in a pop-up card board display with signage.



To save our crop from devastation we installed a protective deer fence around the entire perimeter of our Christmas

Tree fields. Fir tree buds are like candy to browsing deer.



With the help of the USDA, RI DEM, NATIONAL GRID, FARM CREDIT EAST, and others we installed a ground mounted Solar Array 18.56kW(AC) System that was turned on October, 2018.

This fully supplies our electrical needs here at Bedrock Tree Farm.



We strive to be a "good bee" pollinator friendly farm by planting acres of white clover among our trees.

(No, none of the foxes in this catalog are photo shopped in or retouched.)



In 2016 Tom built us a magnificent 2,000 square foot, two story log building for our candle and soap making expansion.

# BEDROCK TREE FARM

Stock available in
FIR NEEDLE NATURAL
BEACH ROSE and LAVENDER
Other scents made to order.



A beautiful centerpiece.

#### VASE CANDLE- V32

32 oz. Net Wt. 5" tall x 5" diameter.



Triple cotton wick with a wooden wick in the center.



Order the Vase candle by the single each. Efficient Ship pack is 4 or 8.

Our vase candle comes packaged securely in a nice, crushproof gift box with a wick dipper and candle burning instructions at no additional charge.





**Approximate burn time 120 hours** 

Burn until a full melt pool is achieved for best results.

## SHOWN IS THE STANDARD MIX BUT YOU CAN MIX AND MATCH IF DESIRED.



- 3 LSJ21—21 oz.—1 Green, 1 Natural, 1 Burgundy
- 6 LSJ12—12 oz.-1 Green, 1 Natural, 1 Burgundy, 1 Cinnamon Rosemary,
- 1 Bayberry, and 1 Juniper
- 6 LSJ8—8 oz.-1 Green, 1 Natural, 1 Burgundy, 1 Cinnamon Rosemary,
- 1 Bayberry, and 1 Juniper
- 6 LSJ275—2.75 oz.-1 Green, 1 Natural, 1 Burgundy, 1 Cinnamon Rosemary,
- 1 Bayberry, and 1 Juniper
- VotiveMix 2 oz. ea and MiniMix 1.25 oz. ea. 2 each of the 6 scents
- 1-DP110 Counter Display with signboard

#### NEW HOLIDAY PLUS SCENT MIX



Our new holiday mix consists of the Fir Needle Scent in Natural, Green, and Burgundy,
Bayberry, Cinnamon Rosemary, and Juniper.
When ordering, you can mix and match as desired.

## BAYBERRY/FIR NEEDLE

The bayberry bush is best known for its berries, from which a wax is derived to make fragrant bayberry candles. We have accented our fir needle soy wax base with a layer of bayberry wax and bayberries combined to make a wonderfully fragrant candle to be enjoyed anytime of year.



As the story goes, a gift of a bayberry candle is an invitation to participate in the holiday ritual of lighting a bayberry candle and reciting the legendary poem which is included on the hang tag:

"This bayberry candle comes from a friend so on Christmas Eve burn it down to the end. For a bayberry candle burned to the socket, will bring joy to the heart and gold to the pocket."





#### CINNAMON/ROSEMARY/FIR NEEDLE

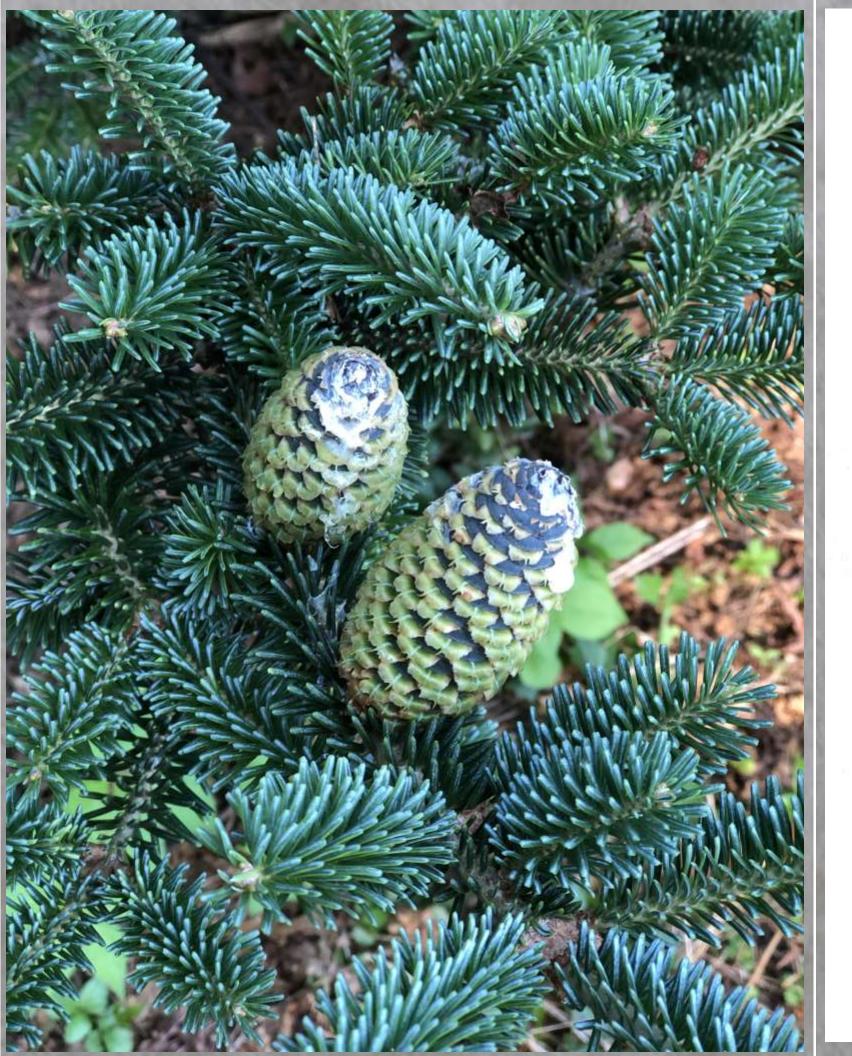
If you enjoy a hint of cinnamon with your herbal bouquet, this is the scent for you. We combine Cinnamon Leaf and Rosemary Essential oils with our signature Fir Needle Essential oil base to create a one of a kind aroma combination.

Getting rave reviews so far.









BEDROCK TREE FARM FIR NEEDLE PRODUCTS Order Form 401-789-0645 401-783-4618 fax 106 Woodland Trail Wakefield, RI 02879 bedrocktreefarm@ymail.com GetBedrock.com Angie & Tom Geary Owner/Operators		Bill to:	ill to:			
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We ship in 6 or Fir Needle Bu 12 pack boxes. Mix and Match All		options - Fir Needle Natural, Fir Needle Green, rgundy, Bayberry, Beach Rose, Lavender, Shiso, Juniper, Lemongrass body products are Fir Needle scented only. e soap base options are Shea (light) or Hemp (dark) DESCRIPTION	ORDER 6 or 12 CT BY CONTAINER  QTY ORD	PRICE EAC	TOTAL H AMOUNT	
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#### BEDROCK TREE FARM FIR NEEDLE PRODUCTS

#### At-A-Glance Wholesale Price List - Effective 1.1.2021

ITEM TYPE	ITEM OPTIONS	ITEM ID PREFIX	Single Price Each	6-Pack COST Mix and Match	MSRP EACH
NA <sup>-</sup>	TURAL 100% SOY	CAND	LES		
	Libbey Status Jar 21 oz.	LSJ21	\$15.99	\$95.94	\$34.38
LIBBEY	Libbey Status Jar 12 oz.	LSJ12	\$11.48	\$68.88	\$25.99
STATUS JARS Wooden Wick	Libbey Status Jar 8 oz.	LSJ8	\$8.98	\$53.88	\$19.31
Wooden Wick	Libbey Status Jar 2.75 oz.	LSJ275	\$6.48	\$38.88	\$13.93
VASE CANDLE	CLEAR GLASS CYLINDER 32 oz. with center WODDEN WICK and 3 outer COTTON WICKS. Comes gift baxed	V32	\$24.00	Order by each	\$51.60
	Tureen Jar 10 oz.	TJ10	\$9.15	\$54.90	\$19.67
TUREEN JARS Cotton Wicks	Tureen Jar 6 oz.	TJ6	\$6.47	\$38.82	\$14.99
Cotton Wicks	Tureen Jar 3.5 oz.	TJ35	\$4.50	\$27.00	\$9.68
MASON JARS	Mason Jar 16 oz.	MJ16	\$10.91	\$65.46	\$23.46
Cotton Wick	Mason Jar 8 oz.	MJ8	\$7.04	\$42.24	\$15.14
METAL TINS	Tin - Clear Window Lid 8 oz.	СТВ	\$7.25	\$43.50	\$15.59
Cotton Wicks	Tin - Clear Window Lid 4 oz.	CT4	\$4.95	\$29.70	\$10.75
GALVANIZED PAILS	Galvanized Pail 12 oz.	P12	\$11.23	\$67.38	\$24.14
Wooden Wick	Galvanized Pail 3 oz	Р3	\$4.75	\$28.50	\$10.21
TUMBLER Cotton Wick	Libbey Glass Tumbler	LT7	\$6.50	\$39.00	\$14.99
ITEM TYPE These items are shipped in display boxes	SHIP PACK 12 COUNT ITEM OPTIONS Must order in multiples of 12 (You may mix scents in 12 pack)	ITEM ID PREFIX	Price Each	12-pack cost	MSRP EACH x 2.15
SMALL TINS	Candle Tins - 2 oz. Metal Slip on lid	СТ2	\$3.15	\$37.80	\$6.77
VOTIVES	Votive in Frosted Glass jar- Hand poured 2.5 oz.	VH	\$2.80	\$33.60	\$6.02
MINIS	Mason Mini Jar - 1.25 OZ.	MJ125	\$2.25	\$27.00	\$4.84
MELTS	Cube Melt pack - 3.5 OZ. Available in Fir Needle Natural only	CMN	\$3.50	\$42.00	\$7.53

#### Prices subject to change

Click on Shop Wholesale at www.BedrockWholesale.com to shop online.

ID: buyer PW: firneedle

#### BEDROCK TREE FARM FIR NEEDLE PRODUCTS

401-789-0645

401-783-4618 fax 106 Woodland Trail Wakefield, RI 02879 bedrocktreefarm@ymail.com GetBedrock.com

Tom & Angie Geary
Owner/Operators

#### CANDLE SCENT-ID

Fir Needle Natural-NAT
Fir Needle Green-GRN
Fir Needle Burgundy-BUR
Bayberry-BAY
Cinnamon/Rosemary-CIN
Juniper-JUN
Beach Rose-ROSE
Lavender-LAV
Shiso-SHI
Lemongrass-LEM
Honeysuckle-HON

Place your order with Item ID followed by Scent ID Ex: If you want a 12 oz. Libbey Status Jar in the Fir Needle Natural Scent, order: LSJ12NAT



#### Opening Order Minimum \$250.00

Minimum Reorder is \$120 (\$10 Admin. fee applied for orders below \$120)

PRICES ON THIS SHEET OR
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PRICING

## BEDROCK TREE FARM FIR NEEDLE PRODUCTS CURRENT PRICING 1.1.2021







#### **CANDLE TINS**





#### GALVANIZED PAILS



SOY WAX CUBE MELTS



\$3.50 ea.
Order in 12-packs
Fir Needle Natural only.

#### FIR NEEDLE BODY CARE PRODUCTS



8 OZ. PET GREEN COSMO ROUND BOTLES

LIQUID SOAP WITH PUMP

BODY WASH WITH DISC TOP



GREEN PET PLASTIC JARS

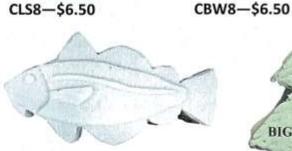
4 OZ. JAR \$5.45

8 OZ. JAR \$9.45

Fir Needle Only in 1 OZ-18 COUNT Display \$49.50 (\$2.75 ea) Lavender Only in 2 OZ-12 Count Display \$27.00 (\$4.50 ea)



BODY BUTTER



ANIMAL SHAPES 4 oz. -\$5.23



STATE BARS

4 oz. \$5.23



HEMP FIR NEEDLE SOAP IN RECLOSEABLE CLAMSHELL FOR

OUTDOOR/TRAVEL

4 OZ. \$3.30



2.5 oz.- \$2.50 Sold in sets of 12 only



WRAPPED SOAP 4 oz. -\$4.15



MAN BAR 8 oz. \$7.98

SEA SALT SCRUB \$4.30

AVAILABLE IN LAVENDER: LIQUID SOAP, WRAPPED SOAP, BODY BUTTER, BODY WASH

#### At-A-Glance Wholesale Price List - Effective 1.1.2021

ITEM	DESCRIPTION	ITEM ID / APPROX. SIZE	Single Price Each Item	6-pack cost	MSRP EACH
FIR NEEDLE SOAPS	Bars or Shapes in White gift box	4 oz.	\$5.23	\$31.38	\$11.99
MAN BAR SOAP	The Man Bar/Gift Boxed Approx. 8 oz.	8 oz.	\$7.98	\$47.88	\$17.99
BIG TREE SOAP	Big Tree Soap in Wooden Crate	6 oz.	\$5.95	\$35.70	\$12.99
WRAPPED SOAP WRAPSOAP4	Wrapped in decorative paper and twine - Add \$7.50 for Wooden Display	4 oz.	\$4.15	\$24.90	\$8.49
HEMP OIL SOAP CLAMHEMP4	Fir Needle Hemp Soap in recloseable plastic clamshell. Approx. 4 oz.	4 oz.	\$3.30	\$19.80	\$7.49
FIR NEEDLE	8 oz. Green Plastic Jar	CBB8	\$9.45	\$56.70	\$20.32
BODY BUTTER	4 oz. Green Plastic Jar	CBB4	\$5.45	\$32.70	\$11.72
FIR NEEDLE BODY WASH	8 oz. Green Cosmo Bottle with Disc Top	CBW8	\$6.50	\$39.00	\$13.99
FIR NEEDLE LIQUID HAND SOAP	8 oz. Green Cosmo Bottle with Pump	CLS8	\$6.50	\$39.00	\$13.99
FIR NEEDLE SEA SALT SCRUB	6 oz. Clear Plastic Jar w Wooden Spatula	CSS6	\$4.30	\$25.80	\$9.99
Order in Multiples of 12 only	Description	ITEM ID	Single Price Each Item	12-pack cost	MSRP EA
FIR TREE SOAPS	2.5 oz. Soaps in 12 pack display	FT102SHEA12	\$2.50	\$30.00	\$5.69
LOBSTER SOAPS (Bear, or Leaf)	2.5 oz. Soaps in 12 pack box (for Lobster Trap add \$5.00= \$35.00)	LOB106Set12 BEAR25Set12 LEAF116Set12	\$2.50	\$30.00	\$5.69
FIR NEEDLE BODY BUTTER	Shipped in Pop-up Display box w/signage and test		d tester	18-Pack cost	MSRP EA
CBB1SET18	18 - 1 oz. Green Plastic Jar	CBB1	\$2.75	\$49.50	\$5.91
LAVENDER ITEMS CONTAIN LAVENDER AND FIR NEEDLE ESSENTIAL OILS.	NEW DESCRIPTION	ITEM ID / APPROX. SIZE	Single Price Each Item	6-pack cost	MSRP EACH
LAVENDER SOAP LAVWRAP4	Wrapped in decorative paper and twine Add \$7.50 for Wooden Display -Holds 8	4 oz.	\$4.15	\$24.90	\$8.49
LAVENDER	8 oz. Purple Plastic Jar	CBB8Lav	\$9.45	\$56.70	\$20.32
BODY BUTTER	4 oz. Purple Plastic Jar	CBB4Lav	\$5.45	\$32.70	\$11.72
DODI DUTTER	2 oz. Purple Plastic Jar	CBB2Lav	\$4.50	\$27.00	\$8.99
CBB2LAVSET12	12 - 2 OZ. LAVENDER BODY BUTTERS IN POP-UP DISPLAY	CBB2LAV	\$4.50	\$54.00	\$9.68
LAVENDER LIQUID HAND SOAP	8 oz. Purple Cosmo Bottle with pump	CLS8Lav	\$6.50	\$39.00	\$13.99

#### Prices subject to change at any time

Go to **GetBedrock.**com for more information. ID: buyer PW: firneedle to shop online or download catalog and order forms.

EMAIL: bedrocktreefarm@ymail.com for a current price list and catalog pdf

## **NEW for 2021**

#### LAVENDER SCENTED PRODUCTS

By popular demand we are now offering some of our most popular body care products with added Lavender Essential oil. Immerse yourself in your lavender dream, think of a touch of the fresh outdoors and you have a Lavender Lover's best ever product.



Wrapped Soap, Liquid Hand Soap, Body Butter, Body Wash



Bluebirds flock the back Fraser field on a warm summer



To offset seasonal demand we created candles that expand options for year-round sales. All Bedrock Candles are made with fir needles, fir needle powder, pure Essential Oils and small amounts of naturally derived fragrance oils. We are going one step further and adding new elements to our fir base to create refreshingly unique, fragrant candles.



When ordering, you can mix and match as desired.

## BEACH ROSE/FIR NEEDLE

If you have ever hiked down through the evergreens to the beach, you know exactly what this candle smells like. We were inspired by a woman in Maine who when a small girl walked to the water's edge through the fir trees. As she walked, she snipped little fir branches and put them in her pockets and then plucked little wild beach rose petals and put them in her pockets as well. She took them home and put them in her dresser drawers to capture that wonderful combination of smells. When she first smelled our fir needle candle, she told us this story and thanked us for bringing back her wonderful childhood memories.







## SHISO/FIR NEEDLE

Shiso is an edible herb that is used to wrap sushi! It is also known as Japanese Basil. Combining Shiso leaves with our fir needle powder and oils brings a pungent, fresh spring/summer herbal fragrance to our candle product line.







#### LAVENDER/FIR NEEDLE

Everybody loves Lavender. Our combination of Lavender Essential oils with our Fir Needle Soy Base is perfect for those who just read "everybody loves lavender" and said, "no, they don't." Ours is a unique and pleasantly surprising scent. The sprinkling of lavender buds and fir needles is especially pretty.







#### LEMONGRASS/FIR NEEDLE

Lemongrass Essential oil is interestingly calming and refreshing at the same time. Blended with the fir needle it makes for a great outdoor patio candle. The pail is galvanized so it won't rust.









#### JUNIPER/FIR NEEDLE

If you have ever walked by a juniper tree when the berries are ripe, you know what this candle smells like. They grow wild all over the Christmas tree farm so what choice did we have but to combine this early summer scent with the holiday best for a perfect fit.







#### HONEYSUCKLE/FIR NEEDLE

Wow! Who doesn't love the fresh, sweet smell of summer. Honeysuckle will catch your "nose" as you pass by engaging you to find where that amazing scent is coming from. It grows wild on our farm and we have been anticipating it as a part of our collection and the time is now to combine the grounding scent of the fir needle with the arousing scent of the honeysuckle bloom.









# FIRNEEDLE BODY CARE PRODUCTS



Sea Salt Scrub, Body Butter, Liquid Body Wash, Liquid Hand Soap, and our all natural, sudsy Fir Needle soaps in lots of shapes and sizes.

A warm shower becomes a wonderful, aromatic experience.

#### **BEDROCK BODY CARE**

All products are made with natural ingredients. (Even those with weird names:-)



#### FIR NEEDLE BODY BUTTER

With Shea Nut and Cocoa Butter CBB1—1 oz. CBB4 - 4 oz. - CBB8—8 oz.

Deionized Water, Theobroma Cacao (Cocoa) Seed Butter, Butyrospermum Parkii (Shea Butter), Abies Balsamea (Fir) Oil, Abies Balsamea (Fir)Powder, Fragrance, Emulsifying Wax NF, Stearic Acid, Caprylic/Capric Triglyceride, Vitis Vinifera (Grape Seed) Oil, Glyceryl Stearate, Camellia Sinensis (Japanese Green Tea) Leaf Extract, Tocopherol (Vitamin E), Allantoin, Phenoxyethanol and Caprylyl Glycol (Optiphen®), Mineral Oxide color.



#### LAVENDER/FIR BODY BUTTER

With Shea Nut and Cocoa Butter

CBB2LAV—2oz.

CBB4LAV - 4 oz.

CBB8LAV—8 oz.

Same ingredients as Fir Needle with added Lavender Essential Oil.

#### **BODY BUTTER**





We use our fir needle powder, fir needle essential oil, and our signature naturally derived fir needle fragrance oil to create this unique body butter.

It also contains Shea Butter and Cocoa Butter, which have historical benefits to the skin. Also includes Vitamin E and Japanese Green Tea. This cream is suited for the body, but many use it on the face, especially men after shaving. Believe it or note, guys do like lavender.





LAVENDER/FIR CBB2LAV12—Pop-up Display 12 ct. 2 oz. each

#### BODY CARE BEST SELLER STARTER PACK



Fir Needle Body Care Display pictured above is the complete set up.



Lavender Alternate Display
DP110CYB198

#### Package includes:

DP110 -3-Tier Narrow Counter Display with signage and testers
Dimensions 15"H x 8"D x 15W"

CBB1SET18—Set of 18–1 oz. Fir Needle Body Butters FT102SHEA12—Set of 12–2.5 oz. Tree Soaps

WRAPSOAP4—4 -4 oz. Fir Needle Soap Bars CBB4—5 -4 oz. Fir Needle Body Butters CBB8—2 -8oz. Fir Needle Body Butters

CLS8—3 -8 oz. Liquid Hand Soaps

#### CALM YOUR BODY Alternate Package includes:

DP110 -3-Tier Counter Display with signage and testers
Dimensions 15"H x 8"D x 15W"

CBB2LAV12—Set of 12 –2 oz. Lavender Body Butters LAVWRAP4—8 -4 oz. Lavender soap bars CBB4Lav—6 -4 oz. Lavender Body Butters CBB8Lav—2 -8oz. Lavender Body Butters CLS8Lav—4 -8 oz. Liquid Hand Soaps CBW8Lav-2—8oz. Lavender Body Washes

#### LIQUID HAND SOAP—CLS8

It is made with naturally saponified vegetable oils and a high level of glycerine added with no sulfates, surfactants or detergents. It is mild to the skin with great natural cleaning power.



CLS8 - 8 oz.

## Green or Lavender Plastic Bottle with Pump dispenser

Ingredients: Purified Water, Potassium Hydroxide, Glycerine, Cocos nucifera (Coconut) Oil, Olea europaea L (Olive Oil), Abies Balsamea (Fir) Oil, Abies Balsamea (Fir) Powder, Naturally Derived Fragrance, Oleic Acid, Chromium Oxide (Mineral Pigment)

Lavender contain all above plus Lavender Essential Oil



CLS8LAV - 8 oz.

## BODY WASH—CBW8



CBW8 - 8 oz.

## FIR NEEDLE BODY WASH SLS Free CBW8 - 8 oz.

Ingredients: Purified Water, Potassium Hydroxide, Glycerine, Cocos nucifera (Coconut) Oil, Olea europaea L (Olive Oil), Abies Balsamea (Fir) Oil, Abies Balsamea (Fir) Powder, Naturally Derived Fragrance, Oleic Acid, Chromium Oxide (Mineral Pigment Green)

#### LAVENDER BODY WASH SLS Free CBW8LAV—8 oz.

Ingredients: Purified Water, Potassium Hydroxide, Glycerine, Cocos nucifera (Coconut) Oil, Olea europaea L (Olive Oil), Lavandula Angustifolia (Lavender Essential Oil), Abies Balsamea (Fir) Oil, Abies Balsamea (Fir) Powder, Naturally Derived Fragrance, Oleic Acid



CBW8LAV - 8 oz.

## FIR NEEDLE SEA SALT SCRUB

Our first product created out of the need to rid our hands of the smell of lobster. Tom is a 30+year career lobsterman and part time tree farmer. Long story short—we found that the fir needles combined with salt and coconut oil completely rids our hands of that fishy smell and is a must have for getting the sticky fir needle sap off our hands after a clipping marathon.



Our salt scrub is made here at our farm with pure sea salt and coconut oil with added fir needle essential oil and fresh fir needles.

Most common uses are to rid hands of odors, especially after handling fish, garlic, eating wings or sticky foods. We also use it on cutting boards and sink drains.

Customers tell us they also use our scrub as a loofah rub to smooth and cleanse skin, especially feet. They comment that the oils leave your skin feeling moisturized and clean.

## SCRUB DISPLAY

12—6 oz. Fir Needle Sea Salt Scrubs with signage and tester.





6 oz Plastic Square Jar Spatula included in each jar.



SEA SALT SCRUB

on HANDS, FEET, and in the KITCHEN Handcrafted at our farm using Sea Salt, Caprylic/Capric glyceride (Coconut) Oil, Abies Balsamea (Fir) sential oil, Abies Balsamea (Fir) Needles and omium Oxide (mineral pigment green). Made in USA

## BEDROCK TREE FARM

wife (Angie) of a lobsterman (Tom) out of need for a product that would get the unpleasant odors off their hands. His from handling bait and hers from cooking lobster. It works on any troublesome odor you might encounter...garlic, onion,

sticky fingers, you name it.

To be effective, scoop 1/2 tsp of the scrub on

#### DRY

hands. Over the sink rub the salt, oil, and fir needle mix all over your hands and wrists for about 30 seconds. Get in those nooks and crannies of your fingers and fingernails. Then, get ready for the experience of pure bliss. Run warm water over your hands to remove the salt. You will definitely be telling your friends about this. Great for cutting boards and feet as well.

> **Business card size information** comes with each scrub ordered.

#### **BEDROCK BARS**



BEDROCK BAR BB100Shea



BEDROCK BAR BB101Hemp



**BEAR114** 



MOOSE112

All soaps pictured are Approx. 4oz. And come packaged in a gift box unless otherwise noted.

The smaller rectangle is kraft. Large rectangle is white or kraft.



Also available on a rope if requested—no charge.

#### FIR NEEDLE SOAPS



All our soaps are natural melt and pour bases and contain no detergents or sulfates.

We use fresh fir needles and dried powder, fir needle essential oil, and our own creation of naturally derived fir needle fragrance oil made with essential oils.

## Our Shea Butter product ingredients include:

Cocos nucifera (Coconut) Oil
Elaeisguineensis (Palm) Oil, Carthamus
tinctorius L(Safflower) Oil, Glycerin
(kosher, of vegetable origin)
Butyrospermum parkii (Shea
Butter), Purifiedwater, Abies Balsamea (Fir)
Oil, Abies Balsamea (Fir) Powder,
Fragrance, Sodium hydroxide (saponifying
agent) Sorbitol propylene glycol (made from
vegetable glycerin) Sorbitan oleate
(emulsifier), Oat protein, Titanium dioxide
(mineral whitener) Chromium oxide
(mineral pigment)



Fir needles were used in steam baths in the olden days so as to inhale the fir needle scented vapors.

A warm, steamy shower with fir needle soap can be very soothing.

And, of course, the powder side of the soap is a wonderful exfoliate.









PAShape—4 oz.

**BEDROCK ROCKS** 





JAY PEAK RESORT VT



Soaps for The Black Dog Tavern





HEART SHAPE—4 OZ.

Alpaca Soaps For Red Maple Sportswear

Brookdale Fruit Farm in NH. "Live CLEAN or die"

Pictures of items are not scaled.

We will design a 4 oz. soap for you. \$100 set-up charge must be paid before sample is made. No minimum order.

#### POP UP SOAP DISPLAYS—2.5 oz. Soaps



FIR NEEDLE SOAPS
Approx.
2.5 oz. each

Double shrink -wrapped.

Sold in sets of 12 in display



FT102SHEA 2.5 oz.

Order in multiples of 12 only.

This 12 ct. soap set display is also available in the Fir Tree shaped Hemp soap, the lobster, maple leaf, and bear shaped shea butter soaps.



LEAF116 2.5 oz.



BEAR
2.5 oz.



LOBSTER106 2.5 oz

Sold in sets of 12 in display only. Lobster also available in a wooden lobster trap display (priced separately)

### STATE SHAPED SOAPS



All soaps pictured here are 4 oz.

**MEBar** 

**RIBar** 



#### WRAPPED SOAPS



Our natural soap cut in squares, shrink-wrapped, paper wrapped and twine tied for a decorative presentation. Great in gift baskets.









#### FIR NEEDLE SOAP DISPLAYS

Fir Needle soaps with Hemp Seed oil are shrink wrapped and placed into plastic reusable clamshell molds. Great for outdoor showers, camping, and travel.





Shipped in Pop-up box display.



#### **HEMP Clam Soap 4oz.**

Table wild week.

INGREDIENTS: Olea europaea(Olive Oil)Elaeis guineensis(Palm) Oil, Cocos nucifera (Coconut) Oil, Carthamus tinctorius L (Safflower) Oil, Glycerin (kosher, or vegetable origin) Cannabis sativa (Hemp Seed Oil unrefined) Purified Water,Abies Balsamea (Fir) Oil, Abies Balsamea (Fir) Powder, Fragrance, Sodium hydroxide (saponifying agent) Sorbitol, propylene glycol (made from vegetable glycerin) Sorbitan oleate (emulsifier) Oat protein, Chromium oxide (mineral pigment green)

ML109 LobsterTrapWooden display 7.5"w x 5.5"D x 5.5"h Holds 12 soaps. 2.5 oz. ea.



#### Here at Bedrock Tree Farm we...



Shear



Harvest



Handcraft





And Enjoy!